

FAQs – 3M Certified Advantage Program 2009

When will cash awards be paid?

Cash awards will be deposited into the DSR's on-line 3M Certified Advantage account as they are earned, just as points were deposited in past programs. Cash spiffs earned for selling featured products will be deposited within 45 days of each month-end (upon receipt and verification of monthly sales reports). 2009 Sales Growth Bonuses (earned for recording incremental sales growth, 2009 vs. 2008) will be deposited within 45 days of the end of each four-month promotional period.

How do DSRs get their 3M Rewards Card issued by VISA®?

All cash awards will be paid on a 3M Rewards Card issued by VISA®. DSRs can redeem all or a portion of their accumulated cash award earnings at any time (partial redemptions must be requested in \$10 increments). To redeem, simply place an on-line award order (just as merchandise orders were placed in the past), specifying "3M Rewards Card" in the amount desired. Allow 4-6 weeks for delivery of 3M Rewards Card upon ordering.

Where will the 3M Rewards Card be sent?

3M Rewards Cards will be sent directly to the DSR at the address provided on the on-line award order form.

Will the cards/cash balances have an expiration?

Yes. 3M Rewards Cards will expire within 12 months of their issue date. All cash awards held in a DSR's on-line account must be redeemed by 2/28/2010.

Will 3M Reps have a discretionary cash award amount to spend with DSRs locally, similar to the 100,000 PlusPoints offered in the past?

No. This is not part of the program for 2009.

Questions? Call 1-866-206-6222